

Third Quarter Financial Statement and Dividend Announcement for the period ended 30 September 2019 ("3QFY2019")

PART I – INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 and Q3), HALF-YEAR AND FULL YEAR RESULTS.

1(a)(i) An income statement and statement of comprehensive income, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Unaudited Income Statement for the financial period ended 30 September 2019

	30.09.2019	30.09.2018**	+/(-)
	\$'000	\$'000	%
Revenue	26,440	29,141	(9.27)
Other Income	1,921	1,896	1.32
Expenses			
-Changes in Inventories of finished goods	(119)	74	NM
-Purchases of Inventories and related costs	(10,076)	(11,345)	(11.19)
-Employee compensation	(4,318)	(4,257)	1.43
-Depreciation expense*	(6,079)	(1,701)	257.38
-Rental expense*	(1,584)	(7,859)	(79.84)
-Service charge expense	(1,575)	(1,575)	-
-Interest expense*	(902)	-	NM
-Other expenses	(4,499)	(4,939)	(8.91)
Total expenses	(29,152)	(31,602)	(7.75)
Share of profit of an associated company	148	90	64.44
Loss before income tax	(643)	(475)	35.37
Income tax expense	-	-	NM
Loss after tax for the financial period	(643)	(475)	35.37
Attributable to :			
Equity holders of the Company	(643)	(475)	35.37

NM-Not meaningful

^{*} The new standard SFRS(I) 16 takes effect from 1 January 2019, in which the Company has elected the simplified transition approach from 1 January 2019. Comparatives for 2018 have not been restated. Please refer to Note 5 for more information.

^{**} Following the completion of the strike-off of a subsidiary on 7 May 2018, the Company ceased to hold any investment in subsidiary. Accordingly, the investment in an associated company is accounted using the equity method of accounting less impairment in the Company's financial statements for the period ended 30 September 2019, to reflect the Company's economic interests in the associated company. Please refer to Note 5 for more information on the change in accounting policy for the Company's investment in the associated company.



<u>Unaudited Statement of Comprehensive Income for the financial period</u> <u>ended 30 September 2019</u>

Loss for the financial period Other Comprehensive Income/(loss)	30.09.2019 \$'000 (643)	30.09.2018 \$'000 (475)	+/(-) % 35.37
Items that may be reclassified subsequently to profit or loss:			
Currency translation differences arising from consolidation			
-Loss	(27)	(6)	350.00
Items that will not be reclassified subsequently to profit or loss:			
Financial assets, fair value through other comprehensive Income -Fair value gain	*	2	NM
Other comprehensive loss,net of tax	(27)	(4)	575.00
Total comprehensive loss attributable to: Equity holders of the Company NM-Not meaningful	(670)	(479)	39.87

^{*}Amount is less than \$1,000

Additional Disclosure

(i)

	30.09.2019 \$'000	30.09.2018 \$'000	+/(-) %
Revenue			
-Sale of goods	14,120	15,742	(10.30)
-Consignment Income	9,624	10,860	(11.38)
-Rental Income	2,696	2,539	6.18
	26,440	29,141	(9.27)
Other Income			
-Dividend Income	2	2	-
-Other rental Income	921	961	(4.16)
-Interest Income	857	782	9.59
-Sundry Income	141	151	(6.62)
	1,921	1,896	1.32

(ii) There was no interest on borrowings and extraordinary items during the period and the preceding year.



1(b)(i) A statement of financial position (for the issuer), together with a comparative statement as at the end of the immediately preceding financial year.

Unaudited Balance Sheets as at 30 September 2019

	30.09.2019 \$'000	31.12.2018 \$'000 (Restated)
ASSETS		,
Current assets		
Cash and cash equivalents	35,218	50,706
Trade and other receivables	5,810	7,874
Other Investments at amortised cost	20,959	4,007
Inventories	9,177	9,809
Other current assets	2,839	2,945
	74,003	75,341
Non-current assets		
Other receivables	109	119
Financial assets, FVOCI	4,171	3,744
Other Investments at amortised cost	48,687	64,468
Club memberships	205	235
Investment in a subsidiary	-	*
Investment in a sassiciary Investment in an associated company**	1,716	1,512
Rental deposits	6,367	6,357
Investment property	27,670	28,820
Property, plant and equipment	31,097	27,984
Right-of-use assets**	99,298	-
ingile of documents	219,320	133,239
		133,233
Total assets	293,323	208,580
LIABILITIES		
Current liabilities		
Trade and other payables	28,208	43,026
Provisions for other liabilities and charges	1,363	2,035
Lease liabilities**	16,567	
	46,138	45,061
Non-current liabilities		
Trade and other payables	4,058	3,884
Provisions for other liabilities and charges	1,900	2,348
Lease liabilities**	84,686	-
	90,644	6,232
Total liabilities	136,782	51,293
NET ASSETS	156,541	157,287
EQUITY		
Share capital	91,710	91,710
General reserve	17,000	17,000
Fair value reserve	1,911	1,483
Currency translation reserve	(58)	(15)
Other reserves	291	291
Retained earnings	45,687	46,818
Total equity	156,541	157,287
Amount is less than \$1,000		

^{*}Amount is less than \$1,000

^{**} Please refer to Note 5 for more details



1(b)(ii) Aggregate amount of company's borrowings and debt securities

Amount repayable in 1 year or less, or on demand

As at	30.09.19	As at 3	31.12.18
Secured	Unsecured	Secured	Unsecured
-	-	-	-

Amount repayable after 1 year

As at	30.09.19	As at 3	31.12.18
Secured	Unsecured	Secured	Unsecured
-	-	-	-

Details of any collateral

Not applicable.



1 (c) A statement of cash flows together with a comparative statement for the corresponding period of the immediately preceding financial year.

Unaudited Statement of Cash Flows for the financial period ended 30 September 2019

	30.09.2019 \$'000	30.09.2018 \$'000
Cash flows from operating activities		
Loss before Income tax	(643)	(475)
Adjustments for:		
Depreciation expense	6,079	1,701
Dividend Income	(2)	(2)
Amortisation of capitalised letting fees	3	17
Interest Income	(857)	(782)
Changes in provision for other liabilities and charges	(158)	19
Interest expense*	902	-
Gain in disposal of club memberships	-	(27)
Impairment loss on other investments, at amortised cost	20	
Property, plant & equipment written-off	-	
Share of profit of an associated company	(148)	(90)
	5,196	361
Changes in working capital		
Trade and other receivables	1,044	490
Inventories	118	(74)
Other assets and rental deposits	(108)	476
Trade and other payables	(2,229)	600
Net cash generated from operating activities	4,021	1,853
Cash flow from investing activities		
Dividend received	2	2
Payments for investment property	(80)	(24)
Payments for property, plant and equipment	(2,721)	(162)
Purchases of other investments at amortised cost	(441)	(5,526)
Proceeds from maturity/ early redemption by issuers of other		
investments at amortised cost	1,250	250
Proceeds from disposal of club membership	-	45
Interest received	691	491
Net repayments from employee	8	18
Net cash used in investing activities	(1,291)	(4,906)
Cash flow from financing activities		
Interest element of lease payments*	(902)	-
Principal element of lease payments	(4,724)	
Net cash used in financing activities	(5,626)	-
Net decrease in cash and cash equivalents	(2,896)	(3,053)
Cash and cash equivalents at beginning of the financial period	38,114	40,674
Cash and cash equivalents at end of the financial period	35,218	37,621

*Interest expense relating to lease liabilities under SFRS(I) 16

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1 (d)(i) A statement showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Unaudited Statement of Changes in Equity for the financial period ended 30 September 2019

	Currency						
	Share	General	Fair Value	Translation	Other	Retained	Total
	Capital	Reserve	Reserve	Reserve	Reserves	Earnings	
Balance as at 1 July 2019	91,710	17,000	1,911	(31)	291	46,330	157,211
Total comprehensive loss for the period	-	-	-	(27)	-	(643)	(670)
Balance as at 30 September 2019	91,710	17,000	1,911	(58)	291	45,687	156,541
Restated balance as at 1 July 2018 (Pls see note 5, Change in accounting policy)	91,710	17,000	1,543		280	60,324	170,848
Total comprehensive Income/(loss) for the period	-	-	2	(6)	-	(475)	(479)
Balance as at 30 September 2018	91,710	17,000	1,545	(15)	280	59,849	170,369

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous year reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Not applicable.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

		As at the end of financial year ended
	period ended 30 September 2019	31 December 2018
Total number of ordinary shares issued	41,250,000	41,250,000

There were no treasury shares held as at the end of the current financial period reported on and as at the end of the immediately preceding year.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.



4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Except as disclosed in Note 5 below, the company has applied the same accounting policies and methods of computation in preparing this financial statement for the current accounting period compared with the most recently audited financial statements for the year ended 31 December 2018.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Company adopted the mandatory standards, amendments and interpretations to existing standards that are relevant to the Company for annual accounting periods beginning on or after 1 January 2019 and which the Company did not previously opt to adopt earlier.

The adoption of the new/revised Singapore Financial Reporting Standards (International) ("SFRS(I)s"), SFRS(I) Interpretations and amendments to SFRS(I)s did not have any significant impact on the financial statements of the Company except for the following.

SFRS(I) 16 Leases (effective for annual periods beginning on or after 1 January 2019)

The Company has elected the simplified transition approach for transition to the new standard on leases. In accordance with the transition provisions in SFRS(I) 16, the new rules have been adopted with any effect of initially applying the new standard recognised on 1 January 2019. Comparatives for the 2018 financial year have not been restated.

In accordance with SFRS(I) 16, the Company has accounted for one property lease as a short-term lease which continues to be recognised on a straight-line basis as an expense item in the income statement.

For the remaining property leases, right-of-use assets are measured on transition at the amount of lease liability on adoption (adjusted for any prepaid or accrued lease expenses).

On 1 January 2019, the Company recognised right-of-use assets of approximately \$32,524,000 (net of provision for onerous rental contracts of \$1,350,000 and accrued lease expense of \$154,000) and lease liabilities of \$34,028,000 (after adjustments for prepayments and accrued lease payments recognised). The adoption of SFRS(I)16 on the Company's activities as a lessor has no significant impact on the quarterly results.

Change in accounting policy for the Company's investment in an associated company

Following the completion of strike-off of a subsidiary on 7 May 2018, the Company ceased to hold any investment in subsidiary and the Company level financial statements will be prepared for the financial year ending 31 December 2019. Accordingly, from 1 January 2019, as the Company is no longer able to qualify for exemption from applying the equity method of accounting to its investment in an associated company, the Company accounted for its investment in an associated company in the financial statements using the equity method of accounting less impairment losses, if any.



Before 1 January 2019, the Company applied the exemption from equity accounting for its investment in an associated company as consolidated financial statements were prepared. As such, the investment in associated company was carried at cost less accumulated impairment losses in the Company's balance sheet.

In accordance with SFRS(I) 1-8 Accounting Policies, Changes in Accounting Estimates and Errors, the Company has accounted for the change in accounting policy retrospectively. The changes and modifications to comparative financial statements presentation are summarised below:

	As previously reported	<u>Adjustments</u>	As restated
	(\$'000)	(\$'000)	(\$'000)
Balance sheet			
31 December 2018			
Investment in an associated company	3,517	(2,005)	1,512
Currency translation reserve	-	(15)	(15)
Retained earnings	48,808	(1,990)	46,818
Income statement			
Period ended 30 September 2018			
Share of profit	-	90	90
Statement of comprehensive Income			
Period ended 30 September 2018			
Currency translation difference	-	(6)	(6)

 Earnings per ordinary share of the company for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	30.09.2019	30.09.2018
Earnings per ordinary share for the financial period based on net profits attributable to shareholders:-		
(i) Based on weighted average number of ordinary shares in issue (cents)#	(1.56)	(1.15)
(ii) On a fully diluted basis (cents)##	(1.56)	(1.15)

[#] The earnings per share are calculated based on the issued ordinary shares of 41,250,000 (30 June 2018:41,250,000)
The fully diluted earnings per share are calculated based on the issued ordinary shares of 41,250,000 (30 June 2018:41,250,000)

- 7. Net asset value per ordinary share based on issued share capital of the issuer at the end of the:-
 - (a) current financial period reported on; and
 - (b) immediately preceding financial year.

	30.09.2019	31.12.2018
Net asset value per ordinary share based on issued		
share capital at the end of the financial period/year	3.79	3.81



- 8. A review of the performance of the company, to the extent necessary for a reasonable understanding of the company's business. It must include a discussion of the following:-
 - (a) any significant factors that affected the turnover, costs, and earnings of the company for the current financial period reported on, including (where applicable) seasonal or cyclical factors;
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the company during the current financial period reported on.

Review of Company Performance

Unaudited income Statement

The Company made a loss before income tax of \$643,000 for the period ended 30 September 2019 ("3QFY2019") compared to a loss of \$475,000 for period ended 30 September 2018 ("3QFY2018").

Revenue

Revenue for 3QFY2019 was \$26,440,000, a decrease of 9.27% over 3QFY2018. The decrease in revenue was due to the lower sale of goods and consignment income from the retail segment, which was affected by the store-wide renovation works done at the Company's flagship store at Shaw House. The renovation works had led to certain amount of disruption to normal sales operation causing the sales for the flagship store in 3QFY2019 to drop.

Depreciation expense

Depreciation expense for 3QFY2019 was higher than 3QFY2018 due to the adoption of SFRS(I) 16 (Please refer to note 5). The capitalisation of leases as right-of-use assets and the consequent depreciation of this asset resulted in higher depreciation. Without this adoption, depreciation expense is estimated to be \$1,035,000 for 3QFY2019 as compared to \$1,701,000 in 3QFY2018; it is lower due to the impairment of property, plant and equipment ("PPE") in the previous year, resulting in lower PPE depreciation in 3QFY2019.

Rental expense

Rental expense for 3QFY2019 was lower than 3QFY2018 due to the adoption of SFRS(I) 16 (Please refer to note 5). Without this adoption, the rental expense is estimated to be \$7,520,000 for 3QFY2019 as compared to \$7,859,000 for 3QFY2018. The Company has accounted for one property lease as a short-term lease which continues to be recognised on a straight-line basis as an expense item in the income statement.



Unaudited Balance sheet

Right-of-use asset

Due to the adoption of SFRS(I) 16 from 1 January 2019, a right of use asset of \$99,298,000 is recognised on the balance sheet as at 30 September 2019 (Please refer to note 5 for more details).

Lease liabilities

Due to the adoption of SFRS(I) 16 from 1 January 2019, lease liabilities of \$101,253,000 (of which \$16,567,000 are current liabilities and \$84,686,000 are non-current liabilities) have been recognised on the balance sheet as at 30 September 2019 (Please refer to note 5 for more details).

Trade and other payables

Trade and other payables under current liabilities had decreased by 34.44% from \$43,026,000 as at 31 December 2018 to \$28,208,000 at 3QFY2019. This is primarily due to decreases in purchasing activities for the period.

Unaudited Statement of Cash Flows

There was a net decrease in cash and cash equivalents amounting to \$2,896,000 in 3QFY2019, compared to a larger net decrease of \$3,053,000 in 3QFY2018.

Net cash generated from operating activities increased from \$1,853,000 in 3QFY2018 to \$4,021,000 in 3QFY2019 mainly due to reclassification of rental expenses under operating activities as "principal element of lease payments" and "Interest element of lease payments" under financing activities. This reclassification, which followed the adoption of SFRS(I) 16 (please see note 5) also resulted in a net increase in cash used in financing activities of \$5,626,000 in 3QFY2019 compared to nil in 3QFY2018.

Net cash used in investing activities for 3QFY2019 was \$1,291,000 compared to \$4,906,000 in 3QFY2018 due to lesser amounts spent on purchases of financial assets.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast was made previously.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the company operates and any known factors or events that may affect the company in the next reporting period and the next 12 months.

Based on the survey report released by MAS on 4 September 2019, the forecast for Singapore's economic growth rate for 2019 has been adjusted downwards to 0.60%. The retail environment remains very challenging for the Company.



The Isetan Scotts renovation project is on track to be completed in second quarter of 2020. The Company remains cautiously optimistic that the project will contribute positively towards the revenue of the Company upon completion.

11. Dividend

(a) Current Financial period Reported On

Any dividend recommended for the current financial period reported on? **None**.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

None.

(c) Date payable

Not applicable

(d) Books closure date

Not applicable

12. If no dividend has been declared/recommended, a statement to that effect and the reason for the decision.

No interim dividend has been declared during this quarter as the Company's policy is to pay final dividend once a year at the year end.

13. If the company has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1) (a) (ii). If no IPT mandate has been obtained, a statement to that effect.

No IPT mandate has been obtained.

14. Negative confirmation pursuant to rule 705(5)

The Board of Directors hereby confirm that to the best of their knowledge, nothing has come to their attention which may render the third quarter of 2019 financial results to be false or misleading in any material aspect.

15. Confirmation of Directors and Executive Officers' undertakings pursuant to Listing Rule 720(1)

The Company has procured undertakings from all its directors and executive officers in compliance with Listing Rule 720(1).



PART II – ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

16. Segmental revenue and results for business or geographical segments in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

Not applicable.

17. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Not applicable.

18 A breakdown of sales.

Not applicable.

A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

Not applicable.

Disclosures of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Name	Ū	,	duties, and the year	Details of changes in duties and position held, if any, during the year
Nil	Not applicable			

BY ORDER OF THE BOARD

Lun Chee Leong Company Secretary 12 November 2019